



December 11, 2007

Att / Tim Dakers  
International Innovative Systems  
National Sales and Marketing Manager

Dear Tim,

In the past three years I have purchased a number of TVSS products from various manufacturers and suppliers. I can honestly say that I do not think there is one TVSS application I have not been involved in.

Total Protection Solutions products are the best TVSS units I have ever purchased. I have a number of customers that are experiencing two to three times more life out of their light bulbs & ballasts, their motors run cooler, not to mention a decrease in maintenance and down time costs of between 20 and 40 %.

TPS units are the "fastest clamping", "fastest recovery time" units on the market. They are priced competitively and your customer service is second to none.

I have installed a number of Canadian Tire Stores with the TPS units and the results are amazing. In particular, one dealer commented on how his maintenance and downtime costs decreased 35% as a result of not having to replace ballasts and bulbs as frequently and the savings on the labor costs related to it.

There is one thing I have learned in this business especially when it comes to lighting. Unless you protect your lighting with TPS TVSS units, you are definitely going to be wasting time and a lot of money.

I would be more than happy to share my experiences with TPS, so feel free to have anyone call anytime.

Best Regards,

John Zaza  
President  
Total Energy Concepts Inc.

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